





# DEVELOPING YOUR ORGANISATION: FROM DIAGNOSIS TO ACTION PLAN





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### OBJECTIVES

- Master the various strategic analysis tools and approaches.
- Build your vision and know how to share it with others.
- Know how to deploy your strategy from an operational point of view.

### THE + OF YOUR TRAINING

 This training session includes practical exercises to simulate the various development phases of the business strategy.



- General managers, executive managers and operational managers of administrations and public or private companies.
- Officials from ministries or support structures for the private sector.



- Participants are invited to bring along any already-initiated discussion documents on the strategy of their company in order to use them during the case studies and sharing of experiences.
- Example of a 5 days programme



#### PEDAGOGICAL PROGRAMME

#### Module 1

# Drawing up a diagnosis of your company

- Organisational and operational diagnosis of your structure: the main strategic analysis tools.
- Strategic diagnosis:
- analysing the external environment;
- identity and vision of the company or its administration;
- internal resources and skills;
   strategic segmentation (strategic fields of activity);
- risks and opportunities in the various disciplines;
- the positioning of your entity in its environment and the competitive position of your company.
- Various development possibilities: innovation, internationalisation, external growth, alliances, etc.

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## Module 2 Formalising your development strategy

The main levers favouring the emergence of a strategy. Strategic planning.
Translating the strategic guidelines into an operational action plan: defining objectives and means; developing the action plan and the operational stages; evaluating the cost of the development and identifying

### Module 3 Managing the

strategic development
Defining monitoring indicators and
developing the dashboards.

Uniting your employees and supporting change within the teams. Communicating as part of the strategic approach.

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Prerequisites: Have held or currently hold a position related to the training theme

funding.